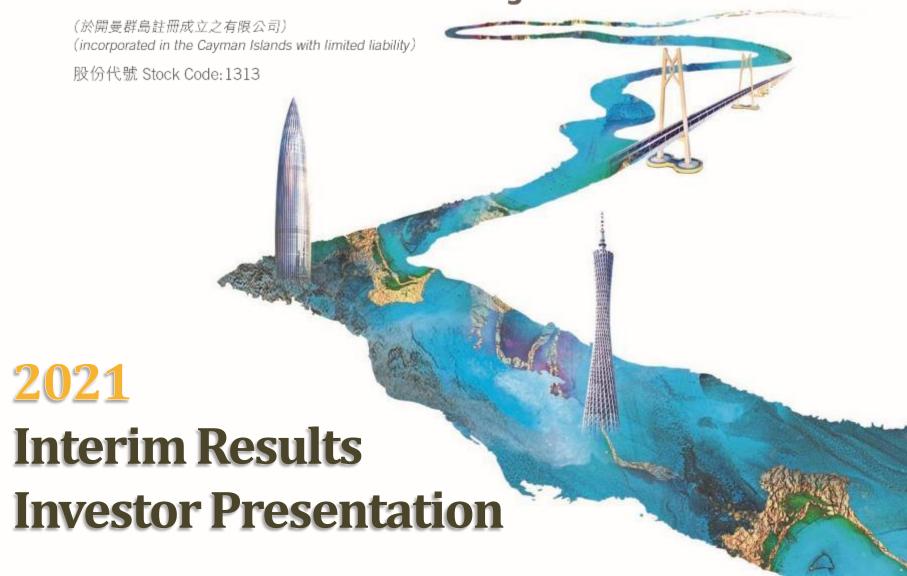


# ○ 華潤水泥控股有限公司

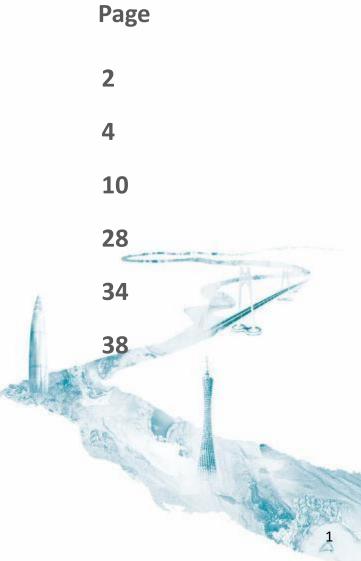
**China Resources Cement Holdings Limited** 



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### **Company Profile**

禁潤水泥控股有限公司
China Resources Cement Holdings Limited

- One of 5 major industrial sectors of China Resources Group - Urban Construction and Operation
- CR Group is holding approx. 68.72% of the Company's issued shares

 One of the large-scale and competitive Cement, Clinker & Concrete producers in Southern China

1 油丰水泥

**Subsidiary of CR Group** 





#### **Market Position**



- Production Safety & Occupational Health
- Green production Energy saving, Ultra-low emission, Carbon emission reduction
- Co-processing by use of cement kilns
   Municipal solid waste, Urban sludge
   & Hazardous industrial waste



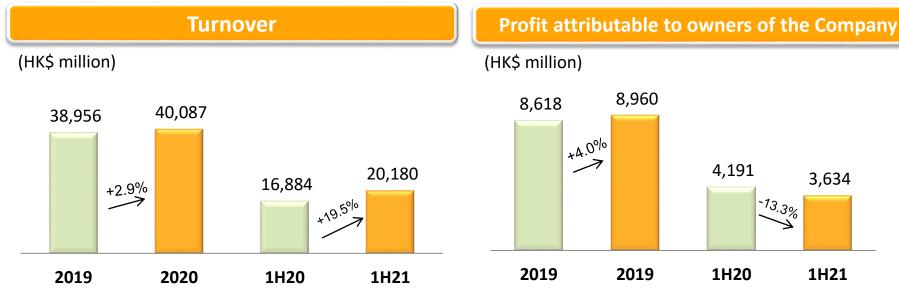


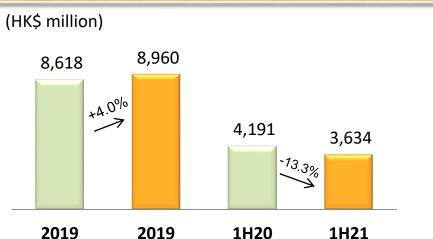
#### **Future Development**

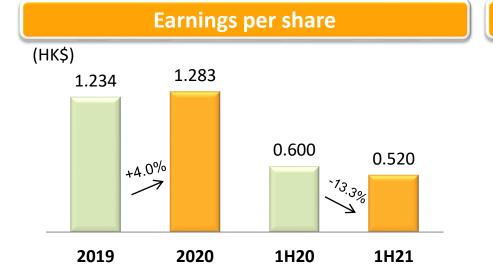
- Three Core Strengths: Leading position in regional market, Innovation-driven development, Lowest total cost
- Vertical Integration: Aggregates,
   New Materials, Prefabricated
   Construction

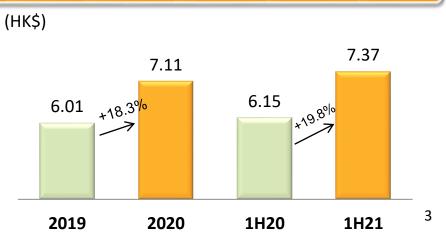
### **Financial Performance**











Net assets per share



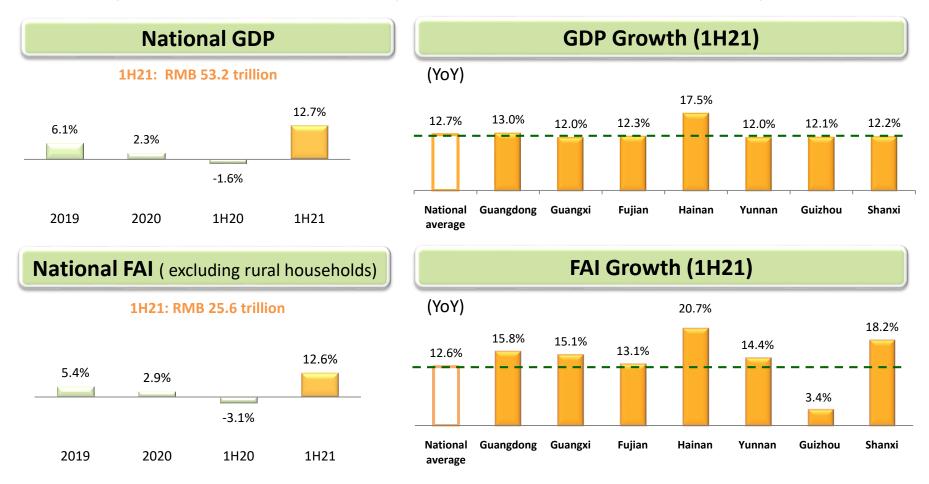
# **Industry Overview**



### **Economic Growth**



- In the first half of 2021, in the face of the complex and variable domestic and international environment, the Chinese economy continued to steadily recover, and the economic development shows a reinforcing and better trend whilst ensuring stability.
- In 1H21, National GDP was RMB 53.2 trillion, +12.7% YoY. National FAI was RMB 25.6 trillion, +12.6% YoY.



### **Cement Demand Drivers**





#### Infrastructure

In 1H21, national infrastructure investments\* increased by 7.8% (1H20: -2.7%).

(RMB)	1H21	YoY	2020 YoY
Railway	298.9 billion	-8.3%	-2.6%
Highways & waterways	1,228.3 billion	+13.3%	+10.4%

<sup>\*</sup>Excluding the industries for production and supply of electricity, heat, gas and water



#### **Real Estate Market**

Real estate investment's growth was +15.0% YoY in 1H21 to RMB7.2 trillion (1H20: +1.9%).

(Million m²)	1H21	YoY	2020 YoY
Floor space of commodity housing sold	886.4	+27.7%	+2.6%
Floor space of houses newly started construction	1,012.9	+3.8%	-1.2%
Floor space of houses completed	364.8	+25.7%	-4.9%
Floor space under construction by real estate developers	8,732.5	+10.2%	+3.7%
Land area purchased by real estate developers	70.2	-11.8%	-1.1%



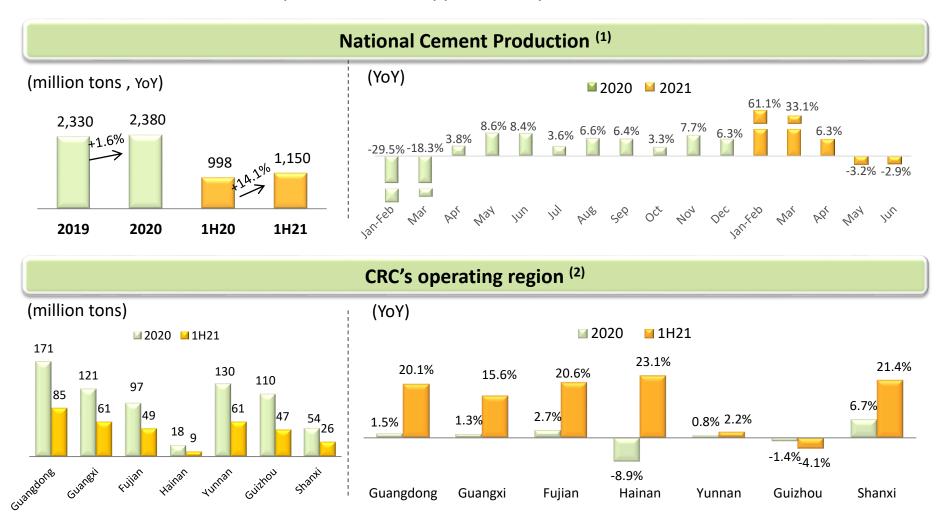
#### **Rural Market**

- Government promoted new-type urbanization and integrated urban-rural development, and actively advocated policies for rural revitalization
- "Key Tasks for New-Type Urbanization and Integrated Urban-Rural Development in 2021"
  - 2021 target of 53,000 old communities newly started renovation
- Urbanization rate exceeded 60% as of the end of 2020

### **Cement Production**



In 1H21, China's cement production was approximately 1.1 billion tons\*, +14.1% YoY.



<sup>\*</sup> Note: Statistics only include enterprises with annual turnover above RMB20 million. Source: (1) National Bureau of Statistics of China, (2) China Cement Association

### **Cement Supply**



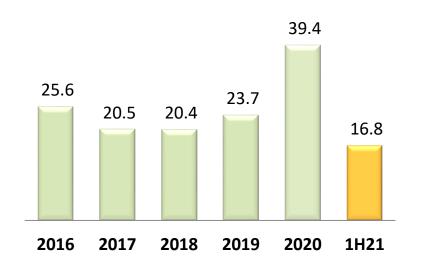
- In 1H21, there were 10 new clinker production lines nationwide with new annual clinker production capacity of 16.8 million tons in total.
- Two new clinker production lines were added in Guangxi, with new annual clinker production capacity of approximately 3.1 million tons in total.

#### **New Clinker Capacity in China**

**New Clinker Capacity in Guangdong & Guangxi** 

(million tons)

(million tons)





Source: Company information, China Cement Association

### **Cement Industry Policies**



The Chinese government further tightens requirements on capacity replacement and off-peak production, attaches great importance to production safety and occupational health, and actively promotes energy saving and carbon reduction.

#### **Capacity Control**

- □ Off-peak Production: Northern China November to March; other regions Chinese New Year, hot summers, rainy seasons and major events upon local conditions.
- □ Capacity Replacement<sup>1</sup>: Replacement ratio tightened to 2:1 and 1.5:1 for cement and clinker projects located in key and non-key areas respectively. Production lines which have discontinued production for two years or more cannot be used for capacity replacement.

#### **Production Safety**

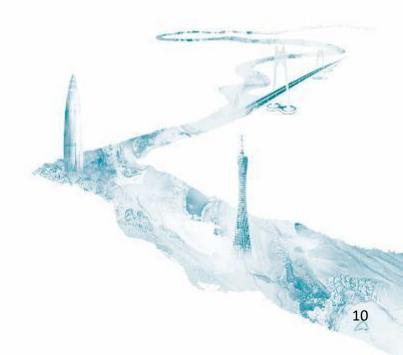
□ Production Safety<sup>2</sup>: Specify the main responsible person of a production and operation entity as the primary person responsible for production safety of the entity and stipulate that mine construction projects should not illegally transfer construction qualifications.

#### **Green Development**

- □ Low-carbon Production: China pledges to achieve CO<sub>2</sub> emissions peak before 2030, carbon neutrality before 2060. Government issued several rules to further regulate the registration, trading and settlement activities of national carbon emission rights.
- □ Carbon Market: On July 16, the national carbon emission rights trading officially opened, and more than 2,000 key emission power generation companies were included in the first batch.



# **Financial Highlights**



### **1H21 Results Summary**



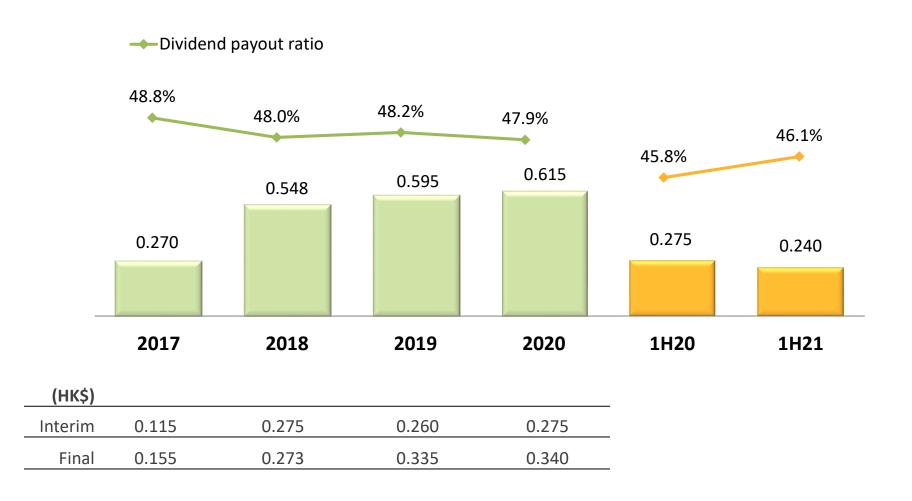
(HK\$ million)	1H20	1H21	YoY
Turnover	16,884.3	20,179.6	+19.5%
Gross profit	6,863.5	6,272.9	-8.6%
Gross margin (%)	40.7%	31.1%	-9.6 ppt
Exchange gain (loss)	0.4	(5.1)	N/A
Finance costs	(145.0)	(95.5)	-34.1%
Profit attributable to owners of the Company	4,191.3	3,633.5	-13.3%
Net margin* (%)	25.0%	18.0%	-7.0 ppt
Basic earnings per share (HK\$)	0.600	0.520	-13.3%

<sup>\*</sup>Notes: Net margin is calculated by dividing profit for the period by turnover.

### **Dividend Payout**

華潤水泥控股有限公司
China Resources Cement Holdings Limited

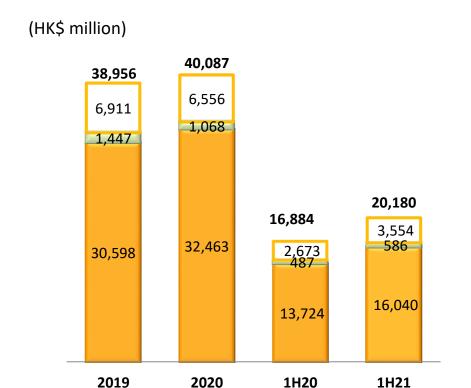
(HK\$)



### **Turnover**



### **Turnover by Product**



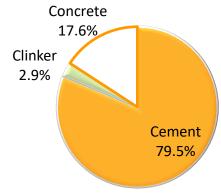
**■** Clinker

Concrete

■Cement

	2020 YoY	1H21 YoY
Cement	+6.1%	+16.9%
Clinker	-26.2%	+20.2%
Concrete	-5.1%	+32.9%
Total	+2.9%	+19.5%

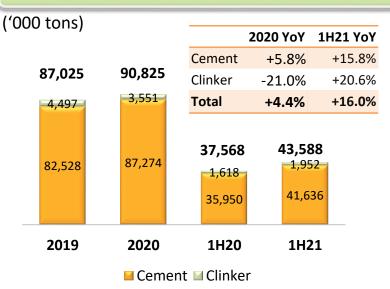


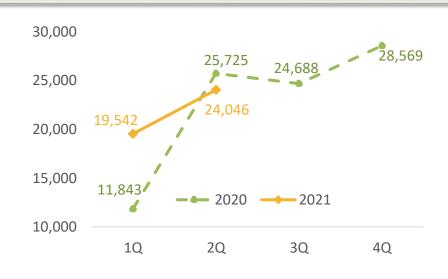


### **Sales Volume**





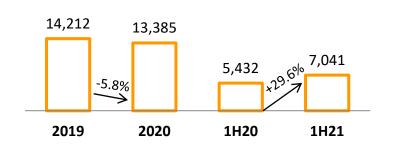




<sup>\*</sup>Note: Inclusive of sales volume of 2.1 million tons of cement from related parties (1H20: 1.4 million).

#### **Concrete Sales Volume**

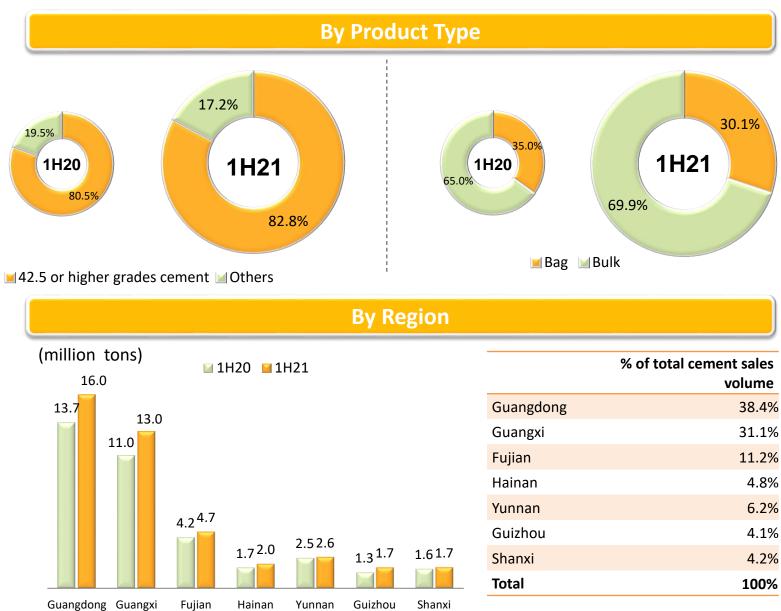
('000 m<sup>3</sup>)





### **Breakdown of Cement Sales Volume**





### **Average Selling Price**



#### **Cement & Clinker**

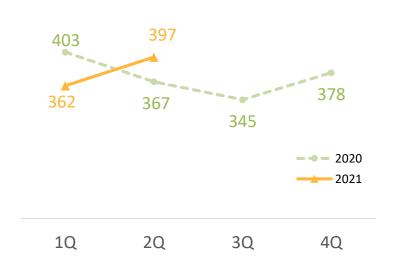
#### **Concrete**

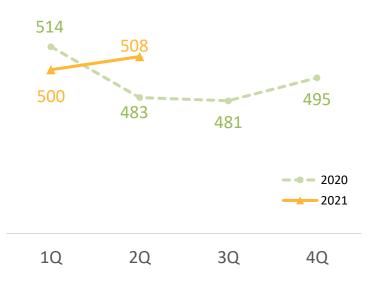
(HK\$ per ton)

	2020	YoY	1H21	YoY
Cement & Clinker	369	+0.3%	381	+0.8%

(HK\$ per m³)

	2020	YoY	1H21	YoY
Concrete	490	+0.7%	505	+2.6%

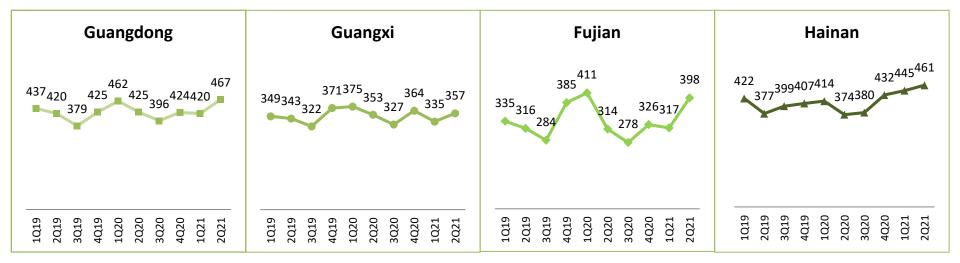


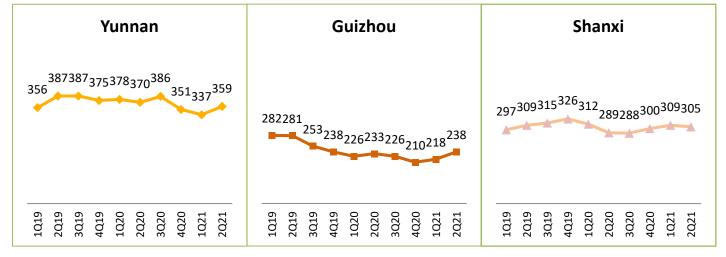


### **Cement Selling Price by Region**



(HK\$ per ton)

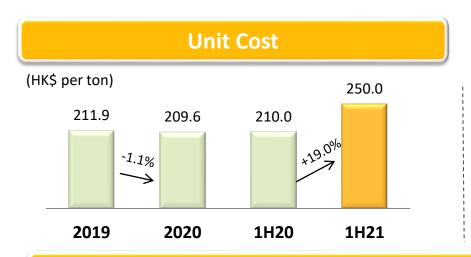


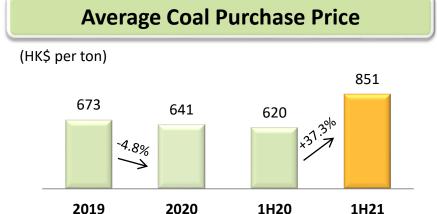


### **Cost Structure of Cement Products**

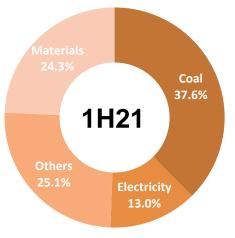


Cement products refer to cement & clinker





#### **Unit Cost Breakdown**



(HK\$ per ton)	1H20	1H21	YoY
Coal	73.0	93.9	+28.6%
Electricity	30.0	32.4	+8.0%
Materials	49.7	60.7	+22.1%
Others	57.3	63.0	+9.9%
Total	210.0	250.0	+19.0%

#### **Notes:**

- 1. Exclusive of sales from related parties;
- 2. Others: Staff, depreciation, repairs and maintenance costs and other indirect costs accounting for 7.0%, 7.2%, 7.4% and 3.5% respectively of total unit cost.

### **Gross Profit & Margin**



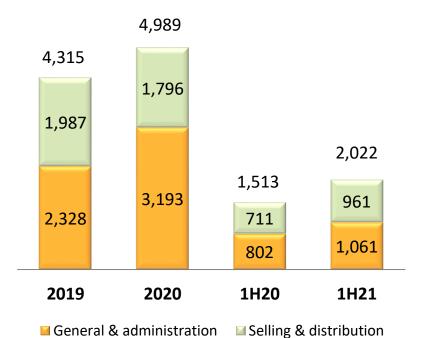
Cement & Clinker				Concrete			
(HK\$ per ton)		2020	1H21	(HK\$ per m³)		2020	1H21
	Gross Profit	155	126		Gross Profit	119	113
	Gross Margin	41.9%	33.0%		Gross Margin	24.3%	22.3%
44.2% 42.8% 173 162	42.4% 39.0% 146 147	29.7%	35.4%	26.8% 18.4% 130 95	27.3% 21.9% 131 109	109	22.6%
1Q20 2Q20	3Q20 4Q20	1Q21	2Q21	1Q20 2Q20	3Q20 4Q20	1Q21	2Q21

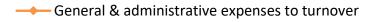
# Selling, General & Administrative Expenses

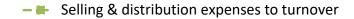
華潤水泥控股有限公司
China Resources Cement Holdings Limited

(HK\$ million)

	2020 YoY	1H21 YoY
General & administration	+37.1%	+32.4%
Selling & distribution	-9.6%	+35.2%
Total	+15.6%	+33.7%





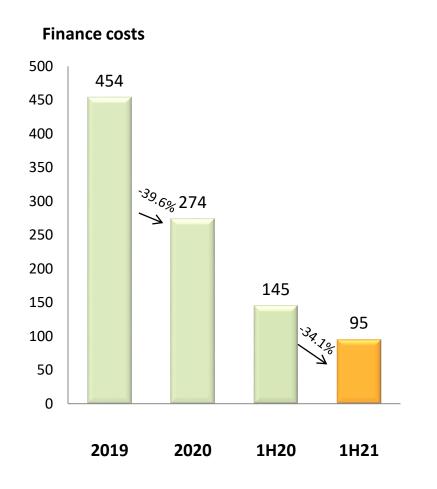


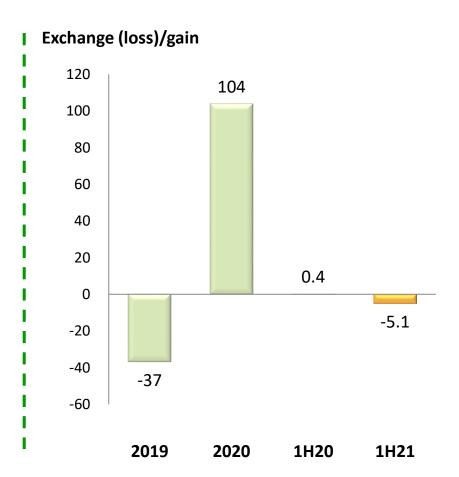


### Finance Costs & Exchange (Loss)/Gain 禁潤水泥控股有限公司

**China Resources Cement Holdings Limited** 

(HK\$ million)



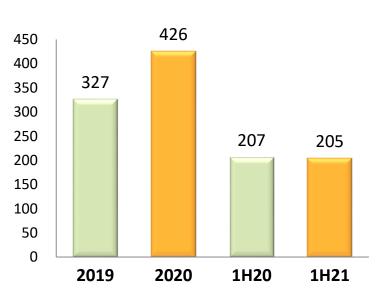


### **Share of results of Associates & JVs**

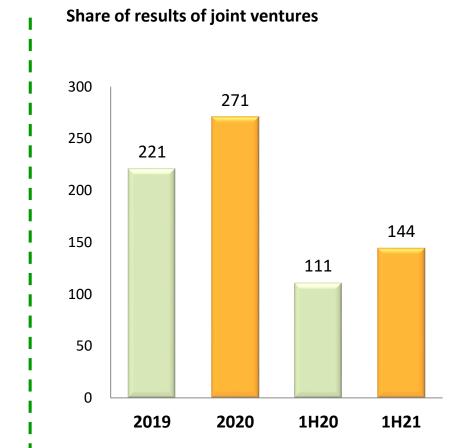


(HK\$ million)

#### Share of results of associates



HK\$ million	1H20	1H21
Fujian	34.2	52.5
Yunnan	137.5	97.4
Inner Mongolia	47.5	42.6



#### Notes:

- 1. CR Cement holds 49.0%, 50.0%, 40.6%, in our cement-related Associates in Fujian, Yunnan and Inner Mongolia respectively.
- 2. CR Cement holds 50.0% in our cement-related Joint Ventures, principally operating in Guangzhou area.

### **Taxation**



	1H20	1H21	YoY
Taxation (HK\$ million)	1,640.9	1,237.3	-24.6%
Effective tax rate	26.3%	24.5%	-1.8 ppt

#### Note:

- 1. The withholding tax calculated at 5% (10% for the corresponding period in 2020) on dividends in the Chinese Mainland, and the deferred tax calculated at 5% (10% for the corresponding period in 2020) on the intended distribution profits from subsidiaries in the Chinese Mainland to a holding company in Hong Kong.
- 2. Effective tax rate excludes the effects of the results of associates and joint ventures, the exchange difference, as well as the withholding tax in the Chinese Mainland for dividends and the deferred tax on the intended distribution profits from subsidiaries in the Chinese Mainland to a holding company in Hong Kong.

### **Financial Position**



(HK\$ million)	31 Dec 2020	30 Jun 2021	Change
Cash and bank balances	13,226.9	5,408.0	-59.1%
Total assets	68,532.5	69,561.8	+1.5%
Gearing ratio	13.8%	13.4%	-0.4 ppt
Net assets per share (HK\$)	7.11	7.37	+3.7%

#### Notes:

- 1. Gearing ratio is calculated by dividing the total bank borrowing and unsecured medium term notes by equity attributable to owners of the Company.
- 2. Net assets per share is calculated by dividing equity attributable to owners of the Company by the number of issued shares at the end of the relevant reporting period.

### **Cash Flow**



(HK\$ million)	30 June 2020	30 June 2021	Change
Net cash generated from (used in) operating activities	1,538.8	(1,594.7)	N/A
Net cash used in investing activities	(591.4)	(4,064.3)	+587.2%
Net cash used in financing activities	(888.2)	(2,297.6)	+158.7%
Net increase (decrease) in cash and cash equivalents for the period	59.2	(7,956.5)	N/A
Cash and cash equivalent at end of the period	12,658.0	5,408.0	-57.3%

- Total payment for capital expenditure of the Group in 1H21 was HK\$4,295.2 million.
- Expected capital expenditures are approximately HK\$2,965.6 million and HK\$4,202.9 million in 2H21 and 2022 respectively.



### **Capital Expenditure**

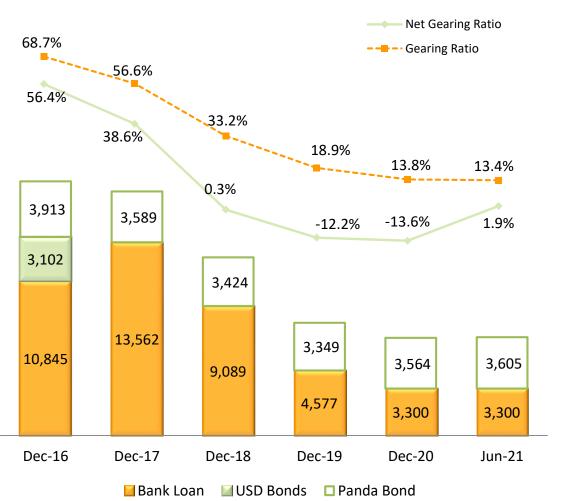
(HK\$ million)

(HK\$ Million)	2019	2020	2021E	2022E
Aggregates	182	3,850	4,576	3,144
New Materials	907	-	659	261
Prefabricated Construction	112	393	742	295

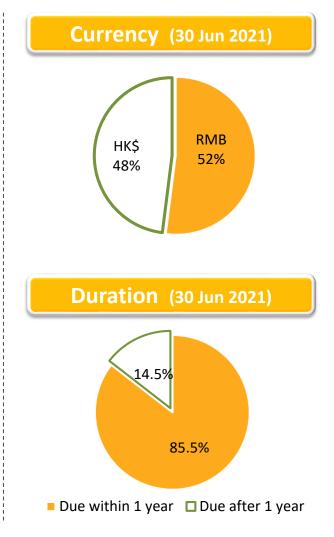


### **Debt Structure**

(HK\$ million)



### 華潤水泥控股有限公司 China Resources Cement Holdings Limited



#### Notes:

- 1. Net gearing ratio is calculated by dividing net borrowings by equity attributable to owners of the Company.
- 2. Gearing ratio is calculated by dividing the total bank borrowings, unsecured bonds, unsecured commercial paper and unsecured medium term notes by equity attributable to owners of the Company.
- 3. Panda bond encompasses commercial paper and medium term notes. The commercial paper was fully repaid in Sep 2017 and the unsecured medium term 27 notes will expire in Sep 2021.
- 4. The Company issued 450 million new Shares on 11 June 2018 at a price of HK\$9.30 per Share for net proceeds of approximately HK\$4.18 billion.



# **Operational Review**

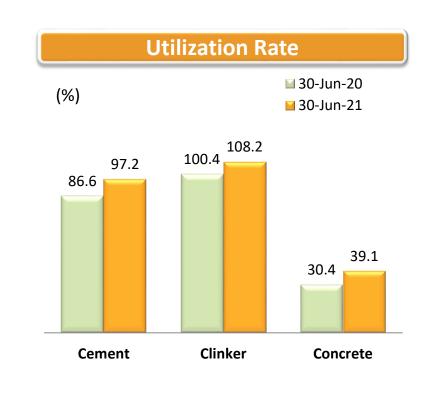


### **Production Capacity**



- As at 30 Jun 2021, the Group had 97 cement grinding lines, 46 clinker production lines and 60 concrete batching plants with annual production capacity of 85.3 million tons, 62.7 million tons and 36.0 million m³ respectively.
- Annual production capacities attributable to the Company (equity interests in associates and joint ventures) were 21.7 million tons of cement, 12.1 million tons of clinker and 4.2 million m<sup>3</sup> of concrete.





### **Operational Review**



#### **Production and Operation**

#### **Production Safety**

As of the end of June 2021, 28 cement production plants of the Group had passed the on-site assessments as the First-Class Enterprise in National Production Safety Standardization and the limestone mines of 21 cement production plants have passed the assessments as the Second-Class Enterprise in Safety Standardization.

#### **Digitalization and Intelligentization**

- In July 2021, Shenzhen Runfeng Smart Technology Co., Ltd. was established to assist the goal of digital transformation and improve the industry influence of the Group.
- ➤ Implementation of Phase 2 of the intelligent manufacturing pilot project with Siemens Ltd., China at the production plant in Tianyang for digital mines, intelligent laboratories, intelligent video monitoring and all-coverage of online monitoring equipment.

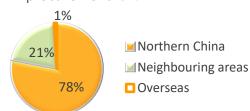
#### **R&D** and Innovation

Technology R&D Centre provided 713 checks and tests for cement production plants. Optimization proposals for cement production plants are offered to improve the usage performance and energy consumption of clinker.

# **Procurement Management**

#### **Coal Procurement:**

- > 5.4 million tons of coal in 1H21
- Proportion of direct procurement: 81%



#### Logistics Management

#### **Shipping and Silo Capacity:**

- Annual shipping capacity along Xijiang River: 36.8 million tons
- 38 silo terminals with annual capacity of approximately 28.7 million tons which are mainly located in the Pearl River Delta Region

### H

### **Sales and Marketing**

**Runfeng Cement:** Further consolidate the positioning of Runfeng's quality

- "6.28 Runfeng Brand Anniversary Celebration"
- Product Promotion: "Wang Pai Gong Jiang" renovation cement, cement for nuclear power stations, Portland cement for roads

## Energy Saving & Emission Reduction Topic 華潤水泥控股有限公司



China Resources Cement Holdings Limited

**Standard Coal** Consumption

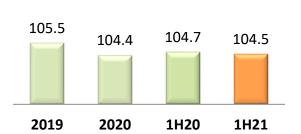
(kg per ton of clinker)

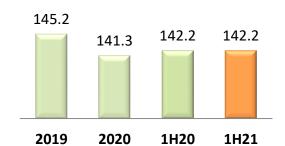
**Unit Coal Consumption** 

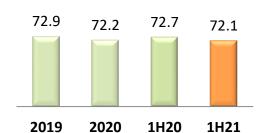
(kg per ton of clinker)

**Electricity Consumption** 

(kwh per ton of cement)







#### **Electrical Structure:**

- Residual Heat Power Generation approx. 998.4 million kwh of electricity generate (approx. 31.7% of total electricity consumption)
- Direct Power Supply enjoyed the benefits of lower electricity tariff for a total of 2,030.7 million kwh of electricity consumed (64.4% of the total electricity consumption)

### **Corporate Social Responsibility**



The Company proactively fulfils its social responsibilities as a corporate citizen and continuously launch management on pollutant, waste, carbon emissions, energy and resources management.

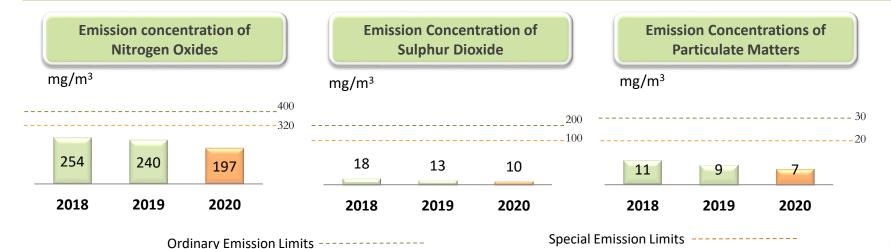
#### **Green Development**

#### **Energy Saving and Emission Reduction**

- Decrease by 2025 compared to 2015: Standard coal consumption per ton of clinker by 5%; Electricity consumption per ton of clinker by 10%; Electricity consumption per ton of PO42.5 cement by 16%
- Decrease by 2025 compared to 2015: Emission concentrations of nitrogen oxide, sulphur dioxide and particulate matters below 100 mg/m³, below 50 mg/m³ and below 10 mg/m³ respectively; Emissions by 63%, 57% and 41% respectively
- During "Fourteenth Five-Year" period, reduce carbon emissions via reduction of energy consumption, pilot trial of new technologies
  and techniques, and development of low-carbon products; launch identification of risks and opportunities of climate change and
  formulate strategic measures against climate change

#### **Co-processing**

• As of the end of June 2021, the Group had 10 co-processing projects in total, with annual processing capacity of 1.45 million tons.



### **Business Development 1H21**



The Group actively seizes development opportunities of new businesses, fully leverages on the synergetic advantages of cement, concrete, aggregates, new materials and prefabricated businesses, and further consolidates the core competitive advantages of the Group.



■ The Group won the bid for the mining rights of a limestone quarry in Wuxuan and Nanning in Guangxi, with planned annual production capacity of 6.5 million and 9.8 million tons, respectively



#### **□** Engineered stones:

- Increased our shareholdings stakes to 75.3% in Universal Classical, which has 0.6 million m² of annual capacity in operation, and 1.5 million m² under construction in Dongguan, Guangdong
- The Group plans to build two new production lines with 3.0 million m<sup>2</sup> annual capacity in Laibin, Guangxi

#### **□** Tile adhesive:

Two production lines with 0.4 million tons of annual capacity is under construction in Fengkai, Guangdong



- The phase I production line of Zhanjiang Runyang started trial production
- Acquired 100% equity of Dingan New Century Construction Industry Co., Ltd. which has a prefabricated construction project in Dingan, Hainan



# **Outlook & Prospects**



### **2021 Macro Outlook**





- The Chinese government will seek progress amidst stability as its general keynote, promote high-quality development and deepen supply-side structural reforms, while stabilizing the expectations. 2021 goal is to achieve GDP growth of above 6%.
- Regional Development: Construction of GBA and other regions will drive regional demand for cement and concrete in medium to long term.

#### **Infrastructure**



✓ World leader in transport: Increase length of railways by 3,700 km by 2021; increase length of intercity & regional railways by 3,000 km, newly reconstructed highways by 25,000 km and number of civil airports by 30 or above within three years

#### **Real Estate**



"Residential properties are not for speculation": stabilize land & house prices and expectations & speculative investment and home-rental market

#### **Rural Market**



Promote rural revitalization: rural highways & water supply and affordable electricity

### **Strategies and Prospects**



- ↑ Three Core Strengths Leading position in regional market, Innovation-driven development, Lowest total cost
- ↑ The Group is committed to enhancing efficiency and quality of operation and improving the management standards of environmental protection, safety and health; deepen brand marketing and the construction of sales channels, consolidate market share; strengthen the capability in research and development of new products, new technologies and new materials, and promote construction of digitalization and intelligentization for the creation of competitive advantage by differentiation.



↑ Opportunities - The Group will proactively seize the opportunities in the development of the Greater Bay Area, accelerate the pace of transformation and innovation, and advance the sustainable development of Chinese cement industry.



# **Appendix**





# **Our vision**

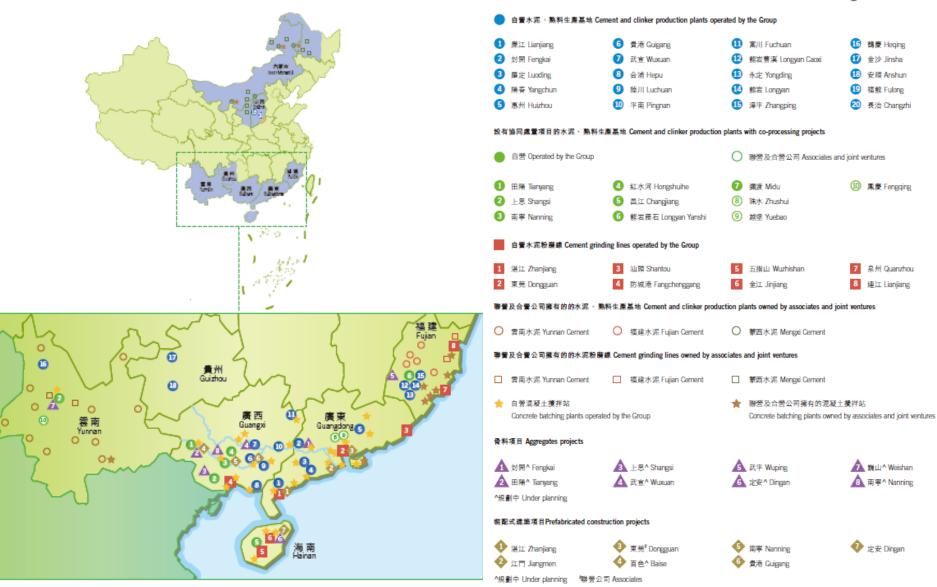
To become a respected world-class cement company



### **CR Cement's Footprint**



#### **China Resources Cement Holdings Limited**



### **CR Cement's Production Capacity**



### **Controlled by the Group**

(As at 30 Jun 2021)

	Cen	nent	Clin	ker	Concrete		
Province/AR/SAR	No. of lines	million tons	No. of lines	million tons	No. of plants	million m <sup>3</sup>	
Guangdong	24	22.5	10	14.4	22	13.7	
Guangxi	37	33.2	18	26.5	27	16.1	
Fujian	14	10.1	6	7.0	-	-	
Hainan	5	4.4	3	3.3	4	2.4	
Yunnan	7	5.1	4	3.9	1	0.6	
Guizhou	4	4.0	2	3.0	-	-	
Shanxi	6	6.0	3	4.6	1	0.6	
Zhejiang	-	-	-	-	2	1.1	
Hong Kong	_	-	-	-	3	1.5	
Total	97	85.3	46	62.7	60	36.0	

### Controlled by associates and joint ventures

	Cement		Clir	ıker	Concrete		
Province/AR/SAR	No. of lines	million tons	No. of lines	million tons	No. of plants	million m³	
Guangdong	8	7.3	2	3.7	-	-	
Fujian	14	12.6	7	9.6	8	4.8	
Yunnan	34	25.6	16	16.7	2	0.6	
Inner Mongolia	21	17.3	5	7.0	4	1.2	
Hong Kong	-	-	-	-	5	2.3	
Total	77	62.8	30	37.0	19	8.9	
Attributable	-	21.7	-	12.1	-	4.2	

Note: CR Cement holds 50.0% in our Joint Ventures operating in Guangdong and Hong Kong as well as 49.0%, 50.0% and 40.6% in our Associates in Fujian, Yunnan and Inner Mongolia respectively.

### **Greater Bay Area**



### Outline Development Plan for the Guangdong-Hong Kong-Macao Greater Bay Area ("GBA")

- By 2022: To form the framework for an international first-class bay area and world-class city cluster
- > By 2035: Meet first-class global standards for innovation, international competitiveness, commerce & liveability
- Total Area: 56,000 km<sup>2</sup>, including Hong Kong, Macau and 9 cities in Guangdong
- **2020: Population:** 86.0 million, **GDP:** RMB11.6 trillion
- Transportation Infrastructure:
  - **By 2022**: Total operational length of rail transit of 2,400 km and that of expressways of 5,000 km
  - Total operational length of railway: 4,700 km by 2025, 5,700 km by 2035



- Cement and clinker production plants
- Cement and clinker production plants owned by joint ventures
- Cement grinding lines

#### **CR Cement's Production Facilities**

Cor

Concrete batching plants

Δ

Concrete batching plants owned by joint ventures

# **Sustainable Development**



- As of the end of Jun 2021, the cement production plants located in Tianyang, Nanning, Pingnan, Wuxuan and Guigang of Guangxi, and Heqing of Yunnan had been included as green factories in the register of national-level Green Manufacturing, 10 mines at 9 plants had passed the selection of national-level green mines.
- In reliance on our own technological advantages, we comprehensively promote co-processing projects in the three scopes of municipal solid waste, urban sludge and hazardous industrial waste to create complete solutions to solid waste processing.
- The Group and environmental protection companies cooperated in the development of co-processing projects in Shangsi, Guangxi and Yanshi, Fujian, which started trial operation in Jan and May 2021 respectively. As of the end of June 2021, the Group had 10 co-processing projects with annual processing capacity of 1.45 million tons.

Co-Processing

CO-Processing				
Project	Туре	Annual processing capacity (tons)	Status	
Binyang, Guangxi	Municipal waste	110,000	Operation	
Tianyang, Guangxi	Municipal waste	180,000	Operation	
Fengqing, Yunnan#	Municipal waste	110,000	Operation	
Nanning, Guangxi	Urban sludge*	110,000	Operation	
Zhushui, Guangzhou#	Urban sludge*	300,000	Operation	
Yuebao, Guangzhou#	Urban sludge*	300,000	Operation	
Changjiang, Hainan	Hazardous waste	30,000	Operation	
Shangsi, Guangxi^	Hazardous waste	100,000	Trial operation	
Vanahi Fulian	Hazardous waste	80,000	Trial operation	
Yanshi, Fujian	Urban sludge	20,000	Construction	
Midu, Yunnan	Municipal waste	110,000	Trial operation	



The Municipal Waste Co-processing Project in Tianyang, Guangxi

Note: #Located in the cement production plants of our associates and joint ventures.

<sup>\*</sup>The Nanning project co-processed wet sludge of 80% moisture content. The Zhushui project co-processed dry sludge of below 40% moisture content. The Yuebao project co-processed dry sludge of below 40% moisture content in Guangzhou City on an urgent basis.

<sup>^</sup>The project at Shangsi, Guangxi commenced trial operations in January 2021.

### **New Business Development**

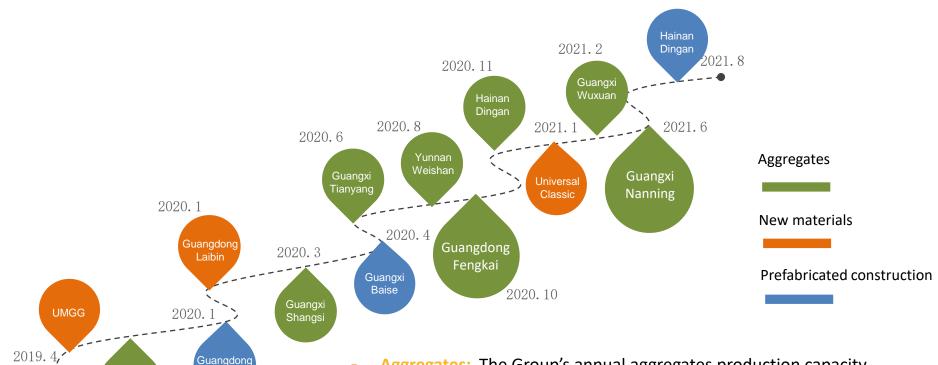
Fuiian

Wuping

2019.11

Jiangmen





- Aggregates: The Group's annual aggregates production capacity based on existing cement mines and newly acquired aggregates mines is expected to reach approx. 75.0 million tons.
- New materials: Inorganic engineered stones production lines with annual production capacity of approx. 5.1 million m<sup>2</sup> after completion.
- Prefabricated construction: 7 prefabricated construction projects with design annual production capacity of approx. 1.6 million m<sup>3</sup> after completion.

### **Aggregates**



- Aggregates are granular materials that constitute the skeleton and filler in concrete and mortar.
  Products are divided into fine aggregate and coarse aggregate.
- The Chinese government aims to increase the proportion of production capacity from ultra-large-scale manufactured gravel enterprises with annual production capacity of at least 10 million tons to 40% by 2025.
- **Green mine**: The Chinese government requires newly built mines to comply with all the requirements of green mine construction. Green mines refer to mines with eco-friendly mining areas, scientific excavation, highly effective use of resources, informationized and digitalized management and harmonious integration of mining areas with local communities.

#### **Aggregate Quarry**



Aggregate Quarry in Fengkai, Guangdong

### **Aggregate Production Line**



Aggregate Production Line in Hongshuihe, Guangxi

#### **Aggregate Products**







Coarse Aggregate

### Aggregates (cont'd)



As of the end of June 2021, the Group's annual aggregates production capacity based on its own existing cement mines was approximately **10.6 million tons**. In addition to the newly acquired aggregates mines since 2019, the total annual aggregates production capacity of the Group is expected to reach approx. **75.0 million tons**.

Project	Planned annual production capacity (mil tons)	Resource reserve (mil tons)	Total CAPEX (HK\$ mil)	Expended capital (HK\$ mil)	Mining rights acquisition	Completion
Guangdong						
Fengkai	30.0	425.0	6,367.7	4,226.1	Oct 2020	End-2022
Guangxi						
Shangsi	5.0	65.0	478.1	121.6	Mar 2020	End-2022
Tianyang	5.0	61.0	474.7	124.0	Jun 2020	End-2022
Wuxuan	6.5	208.0	904.7	349.3	Feb 2021	End-2023
Nanning	9.8	153.8	1,497.2	163.2	June 2021	End-2023
Fujian						
Wuping	2.0	56.0	470.1	254.4	Nov 2019	End-2021
Hainan						
Dingan	3.0	63.0	2,053.6	1,517.4	Nov 2020	End-2022
Yunnan						
Weishan	3.0	100.0	435.6	128.5	Aug 2020	End-2022
Total	64.3	1,131.8	12,681.7	6,884.5		

### **Engineered Stone**



- Engineered Stone refers to material synthesized from raw materials such as natural marble through a manufacturing process. The process inserts a bonding agent, curing aid and pigments before stirring, vacuuming, vibration and pressure, molding and curing to form the final product. Advantages include being environmentally-friendly, ability to create large slabs, possess great variety in design, usability for exterior walls as well as being flame retardant and abrasion resistant.
- In January 2021, the Group's shareholding of Universal Classical increased to approx. 75.3% after acquiring approx. 58.8% equity interests of Universal Classical from Universal Marble and its subsidiaries.

#### Capacity:

- Universal Classical owned one production line of inorganic engineered stones with planned annual production capacity of approx. 600,000 m² and is expanding another approx. 1.5 million m².
- ➤ The Group is building two production lines of inorganic engineered stones with total planned annual production capacity of approx. 3 million m². The projects are expected to commence production in mid-2022.

#### **Runfeng New Materials**



**RUN Stone-lab** 

#### **Universal Classical**



Reception of Universal Classical

### **Product Application**



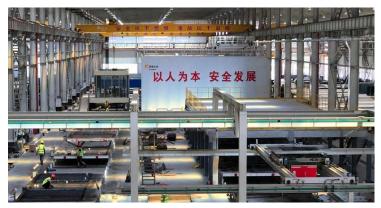
The Exterior of Guiyang Shopping Center

### **Prefabricated Construction**



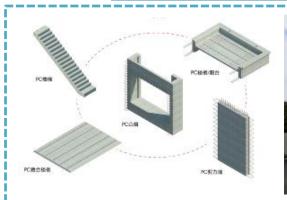
- Prefabricated construction components are produced in factories for prefabricated buildings, and transported to the construction site and assembled onsite. The products generally are floor slabs, walls, stairs and balconies etc.
- Advantages include: Improve project quality and construction efficiency, Reduce resource usage, energy consumption and construction waste, Shorten construction time and improve labor productivity, Reduce construction site accident and construction delay due to poor weather
- \*Proportion of floor space of prefabricated buildings to newly constructed buildings in China target:
  - National 2026: 30%; Shenzhen/Guangzhou 2025: 50%; Nanning/Liuzhou 2025: 30%; Hainan 2025: 80%
- In 2020, 630 million m<sup>2</sup> of prefabricated buildings newly started construction, +50%, accounting for 20.5% of the total floor space of newly constructed buildings, which had exceeded the 13<sup>th</sup> Five-Year target of reaching over 15% by 2020.

#### **Precast Concrete Production Plant**



Precast Concrete Production Plant in Zhanjiang, Guangdong

#### **Precast Concrete Product**







Prefabricated Entrance in Tianyang, Guangxi

## **Prefabricated Construction (cont'd)**

Currently, the Group had planned for a total of 7 prefabricated construction projects and the design annual production capacity is expected to reach approximately 1.6 million m³ after completion.

Project	Design annual production capacity (m³)	Total CAPEX (HK\$ mil)	Expended capital (HK\$ mil)	Status	Remarks
Guangdong					
Dongguan Runyang*	40,000			Operation	Mainly supplies to Shenzhen, Zhuhai, Guangzhou
Zhanjiang Runyang	400,000	524.3	234.0	Trial production	<ul> <li>Trial production: Precast concrete - Phase I (annual capacity: 200,000 m³) - March 2021</li> </ul>
Jiangmen Runfeng	50,000	303.2	81.5	Under construction	<ul> <li>Completion: Precast concrete &amp; concrete batching plant –2H22</li> </ul>
Guangxi					
Nanning Wuhe	400,000	578.0	192.9	Under construction	<ul> <li>Concrete batching plant commenced operation in Dec 2019;</li> <li>Completion: Precast concrete - Phase I (annual capacity: 200,000 m³) - end of 2021</li> </ul>
Guigang Runhe	200,000	239.5	195.8	Trial production	<ul> <li>Concrete batching plant commenced operation in Nov 2019;</li> <li>Trial production: Precast concrete - Phase I (annual capacity: 100,000 m³) - June 2020</li> </ul>
Baise Runhe	200,000	256.8	33.6	Planning	> April 2020: Won the bid for land
Hainan					
Dingan Runfeng	300,000	231.7	-	Trial production	> April 2021: Commenced trial production
Total	1,590,000	2,133.5	737.8		

<sup>\*</sup>Notes: The Group holds 49% equity interests of the associate DongGuan RunYang United Intelligent Manufacturing Company Limited.

## **Financial Summary**



(HK\$ million)	2020	2019	2018	2017	2016	2015	2014	2013
Turnover	40,087	38,956	38,791	29,958	25,648	26,779	32,669	29,341
EBITDA	13,606	14,040	13,730	7,433	4,882	3,838	8,285	6,698
Profit attributable to owners of the Company	8,960	8,618	7,975	3,617	1,326	1,015	4,206	3,338
Basic earnings per share (HK\$)	1.283	1.234	1.179	0.554	0.203	0.155	0.644	0.512
Total Assets	68,532	61,171	60,506	56,527	52,157	54,217	57,537	54,180
Equity attributable to owners of the Company	49,627	41,980	37,691	30,309	26,007	26,557	28,180	24,821
Net assets per share (HK\$)	7.11	6.01	5.40	4.64	3.98	4.07	4.31	3.80

(HK\$ million)	2020	2019	2018	2017	2016	2015	2014	2013
Net cash generated from operating activities	10,268	11,285	11,331	6,613	4,112	4,834	6,859	5,121
Net cash used in investing activities	(5,004)	(2,618)	(1,075)	(1,888)	(1,671)	(4,642)	(4,557)	(3,317)
Net cash used in financing activities	(5,688)	(7,837)	(2,803)	(2,792)	(1,035)	(2,245)	(972)	(2,643)
Cash and cash equivalent at end of the year	13,227	12,848	12,302	5,384	3,159	1,938	4,148	2,822

Note: Net assets per share is calculated by dividing equity attributable to owners of the Company by the number of issued shares at the end of the year.



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### **Important Shareholders' Dates**

Events	Dates
Publication of 2021 Interim Report	1 September 2021
Ex-dividend Date for 2021 Interim Dividend	9 September 2021
2021 Interim Dividend Distribution	21 October 2021
3Q21 Results Announcement	24 October 2021 (tentative)

#### **2020** Annual Report



### **2020 Social Responsibility Report**



Chinese version



**English version** 



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